



Income Statement

Year-to-Year Comparison

For Months Ended November 30



	<u>Nov. 2021</u>	<u>Nov. 2020</u>	<u>\$ Change</u>	<u>% Change</u>
Income				
Contributions Received				
Cash Contributions	7,730.00	3,580.00	4,150.00	115.9%
In-Kind Contributions	<u>100.00</u>	<u>-</u>	<u>100.00</u>	100.0%
Total Contributions Received	7,830.00	3,580.00	4,250.00	118.7%
Guest Payments	<u>300.00</u>	<u>100.00</u>	<u>200.00</u>	200.0%
Total Income	8,130.00	3,680.00	4,450.00	120.9%
Expense				
Facility Operations				
Utilities				
Electricity	282.49	346.41	(63.92)	-18.5%
Natural Gas	50.48	41.05	9.43	23.0%
Water/Sewer/Garbage	<u>135.66</u>	<u>176.74</u>	<u>(41.08)</u>	-23.2%
Total Utilities	468.63	564.20	(95.57)	-16.9%
Facility Repairs & Maintenance				
Pest Control	-	300.00	(300.00)	-100.0%
Other Facility Repairs & Mtce.	<u>-</u>	<u>71.66</u>	<u>(71.66)</u>	-100.0%
Total Facility Repairs & Maintenance	-	371.66	(371.66)	-100.0%
Property Insurance	<u>149.62</u>	<u>368.91</u>	<u>(219.29)</u>	-59.4%
Total Facility Operations	618.25	1,304.77	(686.52)	-52.6%
Program Operations				
Payroll Expenses				
Facility Coordinator Salary	2,307.70	1,941.16	366.54	18.9%
Caseworker Salary	1,441.80	-	1,441.80	100.0%
Payroll Taxes	<u>286.84</u>	<u>-</u>	<u>286.84</u>	100.0%
Total Payroll Expenses	4,036.34	1,941.16	2,095.18	107.9%
Telephone and Internet	199.97	199.97	-	0.0%
Client Background Investigation	-	55.85	(55.85)	-100.0%
Depreciation Exp. - Programs	<u>463.08</u>	<u>492.37</u>	<u>(29.29)</u>	-5.9%
Total Program Operations	4,699.39	2,689.35	2,010.04	74.7%
Fundraising				
Direct Mail Expenses	294.31	-	294.31	100.0%
Contributor Recognition	<u>100.00</u>	<u>-</u>	<u>100.00</u>	100.0%
Total Fundraising	394.31	-	394.31	100.0%
Administrative and General				
Office Supplies	33.08	10.69	22.39	209.4%
Website	-	50.85	(50.85)	-100.0%
Other Admin. & General Exp.				
Financial Service Charges	22.38	-	22.38	100.0%
Depreciation Exp. - Admin.	<u>12.63</u>	<u>13.75</u>	<u>(1.12)</u>	-8.1%
Total Other Admin. & General Exp.	35.01	13.75	21.26	154.6%
Total Administrative and General	68.09	75.29	(7.20)	-9.6%
Total Expense	5,780.04	4,069.41	1,710.63	42.0%
NET INCOME	<u>2,349.96</u>	<u>(389.41)</u>	<u>2,739.37</u>	703.5%



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	<u>1/1/21-11/30/21</u>	<u>1/1/20-11/30/20</u>	<u>\$ Change</u>	<u>% Change</u>
Income				
Contributions Received				
Cash Contributions	55,424.99	42,145.56	13,279.43	31.5%
In-Kind Contributions	<u>392.39</u>	<u>8,000.00</u>	<u>(7,607.61)</u>	-95.1%
Total Contributions Received	55,817.38	50,145.56	5,671.82	11.3%
Guest Payments	3,905.00	1,115.00	2,790.00	250.2%
Investment Income				
Interest Income	33.31	40.96	(7.65)	-18.7%
Dividend Income	<u>-</u>	<u>2,283.51</u>	<u>(2,283.51)</u>	-100.0%
Total Investment Income	33.31	2,324.47	(2,291.16)	-98.6%
Grants Received				
Samtec Grant	10,000.00	-	10,000.00	100.0%
HCCF Grant	<u>7,963.67</u>	<u>-</u>	<u>7,963.67</u>	100.0%
Total Grants Received	17,963.67	-	17,963.67	100.0%
Miscellaneous Income	<u>-</u>	<u>74.81</u>	<u>(74.81)</u>	-100.0%
Total Income	77,719.36	53,659.84	24,059.52	44.8%
Expense				
Facility Operations				
Utilities				
Electricity	4,003.40	4,326.95	(323.55)	-7.5%
Natural Gas	571.32	615.33	(44.01)	-7.2%
Water/Sewer/Garbage	<u>1,780.95</u>	<u>1,327.57</u>	<u>453.38</u>	34.2%
Total Utilities	6,355.67	6,269.85	85.82	1.4%
Facility Repairs & Maintenance				
Pest Control	1,320.24	1,980.00	(659.76)	-33.3%
Maintenance Supplies	301.81	155.19	146.62	94.5%
Small Tools	66.32	-	66.32	100.0%
Other Facility Repairs & Mtce.	<u>495.78</u>	<u>1,448.99</u>	<u>(953.21)</u>	-65.8%
Total Facility Repairs & Maintenance	2,184.15	3,584.18	(1,400.03)	-39.1%
Security/Alarm Service	274.89	164.89	110.00	66.7%
Property Insurance	<u>2,992.12</u>	<u>3,321.51</u>	<u>(329.39)</u>	-9.9%
Total Facility Operations	11,806.83	13,340.43	(1,533.60)	-11.5%
Program Operations				
Payroll Expenses				
Facility Coordinator Salary	26,538.55	26,864.18	(325.63)	-1.2%
Caseworker Salary	8,546.67	-	8,546.67	100.0%
Payroll Taxes	<u>2,684.02</u>	<u>1,765.37</u>	<u>918.65</u>	52.0%
Total Payroll Expenses	37,769.24	28,629.55	9,139.69	31.9%
Telephone and Internet	2,199.67	2,199.67	-	0.0%
Client Background Investigation	-	960.45	(960.45)	-100.0%



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	<u>1/1/21-11/30/21</u>	<u>1/1/20-11/30/20</u>	<u>\$ Change</u>	<u>% Change</u>
Vehicle/Equip. Expenses				
Vehicle/Equip. Repair & Mtce.	57.72	250.98	(193.26)	-77.0%
Vehicle Registration	-	91.85	(91.85)	-100.0%
Vehicle/Equip. Rental	-	80.59	(80.59)	-100.0%
Other Vehicle/Equip. Expenses	<u>-</u>	<u>43.19</u>	<u>(43.19)</u>	-100.0%
Total Vehicle/Equip. Expenses	57.72	466.61	(408.89)	-87.6%
Guest Support				
Savings Rewards	1,687.50	1,375.00	312.50	22.7%
Food & Supplies for Guests	-	193.02	(193.02)	-100.0%
Other Guest Support	<u>-</u>	<u>299.06</u>	<u>(299.06)</u>	-100.0%
Total Guest Support	1,687.50	1,867.08	(179.58)	-9.6%
Other Program Expenses				
Depreciation Exp. - Programs	5,764.12	5,402.23	361.89	6.7%
Misc. Program Expenses	<u>-</u>	<u>99.89</u>	<u>(99.89)</u>	-100.0%
Total Other Program Expenses	<u>5,764.12</u>	<u>5,502.12</u>	<u>262.00</u>	4.8%
Total Program Operations	47,478.25	39,625.48	7,852.77	19.8%
Fundraising				
Fundraising Campaigns				
Fundraising Mgmt./Consulting	750.00	-	750.00	100.0%
Direct Mail Expenses	<u>655.70</u>	<u>-</u>	<u>655.70</u>	100.0%
Total Fundraising Campaigns	1,405.70	-	1,405.70	100.0%
Theater Ads	254.50	1,018.20	(763.70)	-75.0%
Open House/Picnic	190.31	-	190.31	100.0%
Contributor Recognition	<u>100.00</u>	<u>715.00</u>	<u>(615.00)</u>	-86.0%
Total Fundraising	1,950.51	1,733.20	217.31	12.5%
Administrative and General				
Office Expenses				
Office Supplies	203.30	194.42	8.88	4.6%
Printing and Publishing	31.15	-	31.15	100.0%
Postage and Shipping	<u>256.00</u>	<u>118.00</u>	<u>138.00</u>	116.9%
Total Office Expenses	490.45	312.42	178.03	57.0%
Technology Services				
Website	484.39	546.39	(62.00)	-11.3%
Computer Software	<u>267.36</u>	<u>267.36</u>	<u>-</u>	0.0%
Total Technology Services	751.75	813.75	(62.00)	-7.6%
Meetings & Travel/Transp.				
Mileage Reimbursements	-	20.37	(20.37)	-100.0%
Meals	<u>-</u>	<u>9.14</u>	<u>(9.14)</u>	-100.0%
Total Meetings & Travel/Transp.	-	29.51	(29.51)	-100.0%



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	1/1/21-11/30/21	1/1/20-11/30/20	\$ Change	% Change
Other Admin. & General Exp.				
Business Registration Fees	22.50	-	22.50	100.0%
Financial Service Charges	105.93	32.55	73.38	225.4%
Loan Interest	-	4,235.13	(4,235.13)	-100.0%
Depreciation Exp. - Admin.	143.41	151.25	(7.84)	-5.2%
Other General Expenses	-	5.00	(5.00)	-100.0%
Total Other Admin. & General Exp.	271.84	4,423.93	(4,152.09)	-93.9%
Total Administrative and General	1,514.04	5,579.61	(4,065.57)	-72.9%
Total Expense	62,749.63	60,278.72	2,470.91	4.1%
Net Ordinary Income	14,969.73	(6,618.88)	21,588.61	326.2%
Other Income/Expense				
Gain/Loss - Sale of Investments	-	7,052.67	(7,052.67)	-100.0%
Gain/Loss - Sale of Assets	(5,433.34)	-	(5,433.34)	-100.0%
Total Other Income/Expense	(5,433.34)	7,052.67	(12,486.01)	-177.0%
NET INCOME	9,536.39	433.79	9,102.60	2098.4%